

Henry MUTSCHLER

<https://www.linkedin.com/in/henry-mutschler/>
henry.mutschler@insead.edu / henryamutschler@gmail.com

EDUCATION

INSEAD

MBA Class of December 2026

- Clubs: Private Equity & Venture Capital and Entrepreneurship Club & Rackets Club

Singapore
2026

Queen Mary University of London

Bachelor of Science

- First Class Honours - Bachelor of Science with Honours in Business Management
- Dissertation: Impact of COVID-19 on startup commercialisation and development

London, UK
2018 - 2021

EXPERIENCE

Angel School VC

Global venture syndicate backing early-stage startups across the US, Europe, and Asia with 1,500+ LPs

Venture Associate (alongside INSEAD MBA)

Singapore
2026 - present

- Cover the US and Asia markets as first filter on inbound dealflow, screening 60+ startups across AI, consumer, and SaaS against the syndicate's thesis and pushing only the highest-conviction names into deeper review
- Pressure-test shortlisted companies through founder calls and primary research on team, traction, and market, authoring the memos behind each go/no-go decision
- Pitch qualified deals to the investment committee and 40+ LPs, presenting the full narrative and fielding tough questions to rally the conviction needed to back a round

Mutschler Ventures AG

Family investment office with a focus on venture capital and early-stage technology investments

Investment Associate

Baar, Switzerland

2025

- Sourced and evaluated direct and co-investment opportunities for the family office, building the financial models and analysis that shaped where capital was deployed across early-stage technology
- Ran full commercial, product, and technical due diligence on Knowunity, a European edtech platform (~€5m ARR, ~55 FTEs, ~17m users), benchmarking KPIs, market position, and technology to underpin a positive investment decision
- Partnered closely with portfolio companies on strategy and growth, stress-testing performance and competitive positioning to inform follow-on funding decisions

Invenda Group

Swiss technology scale-up automating retail by combining IoT-enabled hardware, cloud software and data insights for unattended retail devices

UK, Germany, Switzerland, Serbia

Product Manager/Product Team Lead

2022 - 2024

- Led 18-month end-to-end development of a mobile web payments and loyalty product for smart vending machines, owning the design and delivery roadmap from concept through pilots and initial client roll-outs
- Managed a 12-person cross-functional product team of developers, analysts and designers across Switzerland, UK and Serbia, directly providing ongoing mentorship to junior Product Managers through bi-weekly on-site collaboration on delivery coordination
- Redesigned release management and strengthened Quality Assurance practices by improving triage and cross-team workflows to reduce critical and high-severity bugs by 80%+, reducing release cycles from six to two weeks
- Assessed market needs to design and deliver gamified promotions and dynamic pricing features, increasing client revenue by 35%+ and doubling promoted product sales in pilot deployments in the Paris Metro
- Overhauled the cloud management platform interface, reducing client update time from multiple days to approximately one hour and significantly improving usability for enterprise customers

Customer Success Manager

2022

- Owned onboarding and implementation for 15-20 pilot and early-stage customers across the UK, Germany, and Switzerland, including on-site installation and configuration of vending machines
- Engaged as the primary point of contact for key accounts, synthesising technical requirements and product feedback to advise engineering and sales teams on critical hardware/software improvements
- Supported a successful pilot and subsequent account expansion, contributing to sales and upsell discussions that led to the rollout of 1,000+ vending machines with a major UK hotel chain

ADDITIONAL INFORMATION

- Nationalities: Swiss & German
- Work Authorisation: EU, EEA, UK and eligible for a Hong Kong work visa
- Languages: German (native), English (fluent), French (intermediate)
- Leadership & Activities: Volunteer football coach (U15s, Switzerland), MBA mentor at HackNation Venture Labs, participant in 'QIncubator' (Queen Mary University startup incubator)
- Technical: Financial modelling and valuation: DCF, LBO and comparables, financial statement analysis, investment screening, due diligence and memo writing, market and competitive analysis, Excel and PowerPoint
- Interests: Asian/US technology and business developments, private markets, product innovation, football, golf and tennis